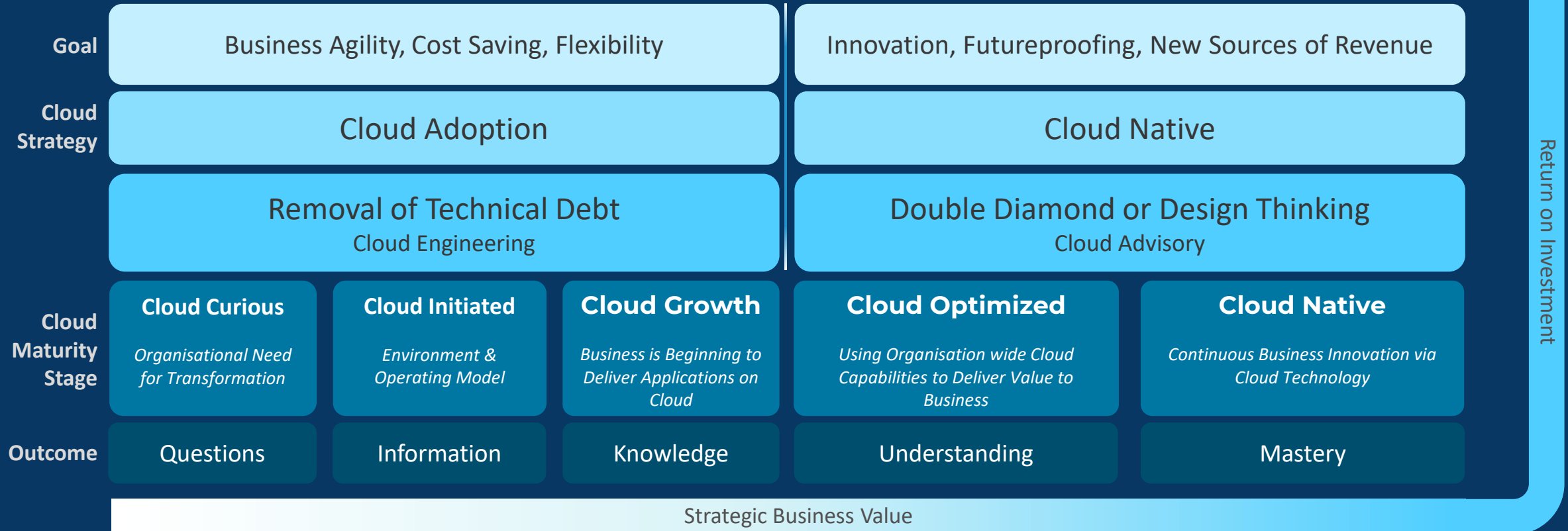




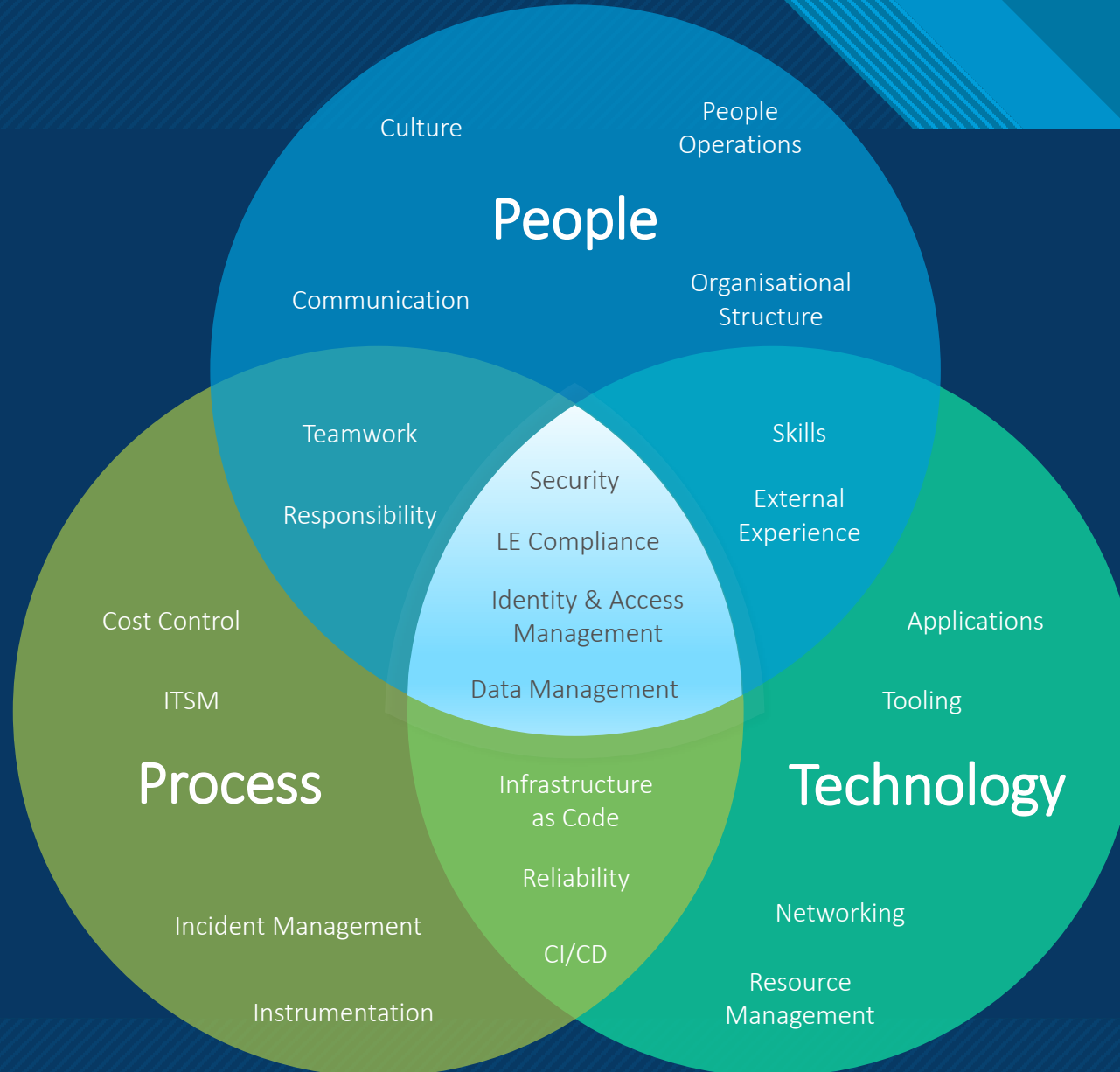
Enabling cloud transformation  
with our **Multi-cloud** offering

# The Cloud Transformation Vision

What are your business constraints?



# Key Aspects



# Our Solution

The Simplex Services Framework

# The Simplex Services Framework

## Executive Summary

- Overview of the full strategy with drivers, challenges and business goals
- Cloud council team members with holistic roles coverage in the organization

## Cloud Computing Baseline

- Common internal cloud nomenclature
- Cloud delivery model (public/private/hybrid/multi)
- Current adoption details
- Training and communication plans

## Business Baseline

- Business strategy summary
- Desired business outcomes and goals
- Cloud adoption benefits
- Risks (Security, Compliance, etc.)
- Business goals to cloud adoption mapping

## Service Strategy

- Use cases for IaaS/PaaS/SaaS
- How to manage/secure/govern hybrid environment

## Financial Models

- Payment models (pay-as-you-go/long-term contracts)
- Capex vs Opex

## Principles

- Workload vs Application based
- Cloud adoption principle (Cloud-first, Cloud only, SaaS-first, Best of breed)
- Cloud architecture principle (Cloud-native, Multi-cloud)
- When to Lift-n-Shift (last resort)
- Vendor considerations

## Inventory Assessment

- Full inventory of workloads/applications
- Workloads characteristic analysis
- Cost analysis
- Bimodal placement for workloads

## Security

- Key security principles
- Roles and responsibilities (internal org vs public cloud providers)
- Governance and compliance
- Alignment with global security strategy

## Supporting Elements

- Alignment with data center, security, architecture and other IT strategies
- Cloud strategy alignment with org resources/staffing requirements
- Any other org group dependencies related to cloud strategy success

## Exit Strategy

- Contracts, T&C, SLAs
- Data ownership, backups, portability, data movements
- Vendor lock-ins and other legal dependencies
- Technical factors
- Multi-cloud strategy as option to evolve

# Cloud Strategy

Build and document a cloud strategy in a short, living document that should be a concise point of view on the role of cloud in your organization.

Ensure that your cloud strategy aligns with other strategic plans (data center, security, and architecture) and provides guidance to adoption.

Plan for the cloud strategy to be the launching point for all the subsequent cloud activities.

Include an exit strategy that defines how you will get out of a particular cloud decision in the event it doesn't work out as planned.

# Why Multi-cloud?

Variety of Data types and compliance requirements for customer and group companies



Availability of a mature private cloud with large but limited capacity



Cloud-first approach for new work loads and applications open for private or public cloud



Exploit the new features released by cloud vendors



Use the marketplace functionalities provided by public cloud



# The Multi-cloud Vision

Automate as  
much as  
possible (IAC)

Everything as  
service

Vendor  
neutrality

Intelligent infra  
(self-aware,  
self-healing)

Support hybrid  
model

Cultural  
transformation

Continuous  
evolution

Leverage as  
DIY



# Cloud Migration

## Strategy & Analysis

- Business objectives
- Cloud strategy and maturity
- Applications inventory
- Infra inventory
- Apps & infra migration strategy
- TCO analysis

Current state  
Skills and capabilities  
Gap analysis

## Design & Plan

- Cloud capabilities workshops
- Cloud deployment model
- Cloud connectivity, security, and governance
- Migration MVP for selected workloads
- DevOps (SDLC) maturity

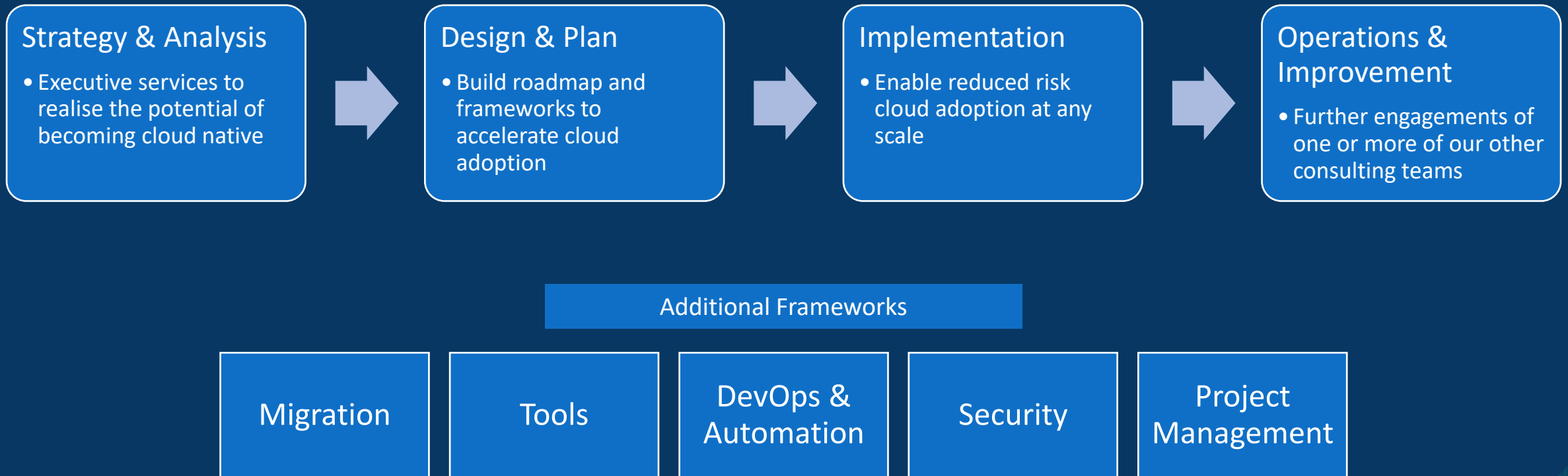
Future state vision  
Migration approach  
Confirmation of feasibility

## Implementation

- Create cloud center of excellence
- PoCs/Feasibility studies
- Automation accelerators
- Productise cloud platform architecture
- Migration roadmap
- Planning for scale

Migration roadmap  
Cloud platform architecture  
Staff training program

# Cloud Implementation Framework



# Our Operating Model

- Identity Access Management
- Single Sign On
- Cloud Platform Security
- Cloud Resource Security
- Compliance & Standards

## Cloud Security



- CoE Strategy & Roadmap
- Cloud Governance
- DevOps & Automation
- Technology Architecture
- Training & Skills

## Cloud CoE



- Incident Management
- Problem Management
- Knowledge Management
- Change Management
- Capacity Management

## IT Service Management



- Monitoring
- Update Management
- Config Management
- Disaster Recovery
- Logging

## Cloud Management



# The Blueprint

## Primary Activities

Cloud Migration Strategy and Roadmap

Infra and Deployment Automation

Cloud Governance & Orchestration

Cost Optimisation

Training and enablement

## Secondary Activities

Analysis and reduction of technical debt

Security, Compliance, CI/CD automation

Migration planning, Adoption and Support

Infrastructure templates, patterns and best practices

Building a culture of cloud awareness

## Long-term Structure



**Cloud Competency Center** defines, owns, and governs the cloud platform in an automated manner

**Consultant and Experts** embed with teams to guide and mentor enablement

**SWAT** engages with teams that need extensions and customizations on the cloud

**Community** is formed between engineering and business teams across the organisation

# Cloud CoE

A virtual steering committee of key stakeholders to jumpstart cloud adoption as well as drive cloud strategy, governance standards, policies, and management of the cloud ecosystem.

# Challenges & Mitigation

## Resistance from internal business units

- Create a transparent and measurable business case with clear problem statements and benefits

## Resistance from existing IT support teams

- Integrate with IT support teams and include selective existing support IT staff in CoE functions

## Little or no documentation for current IT architecture

- Invest on collaborative documentation tools to create and maintain CoE documents

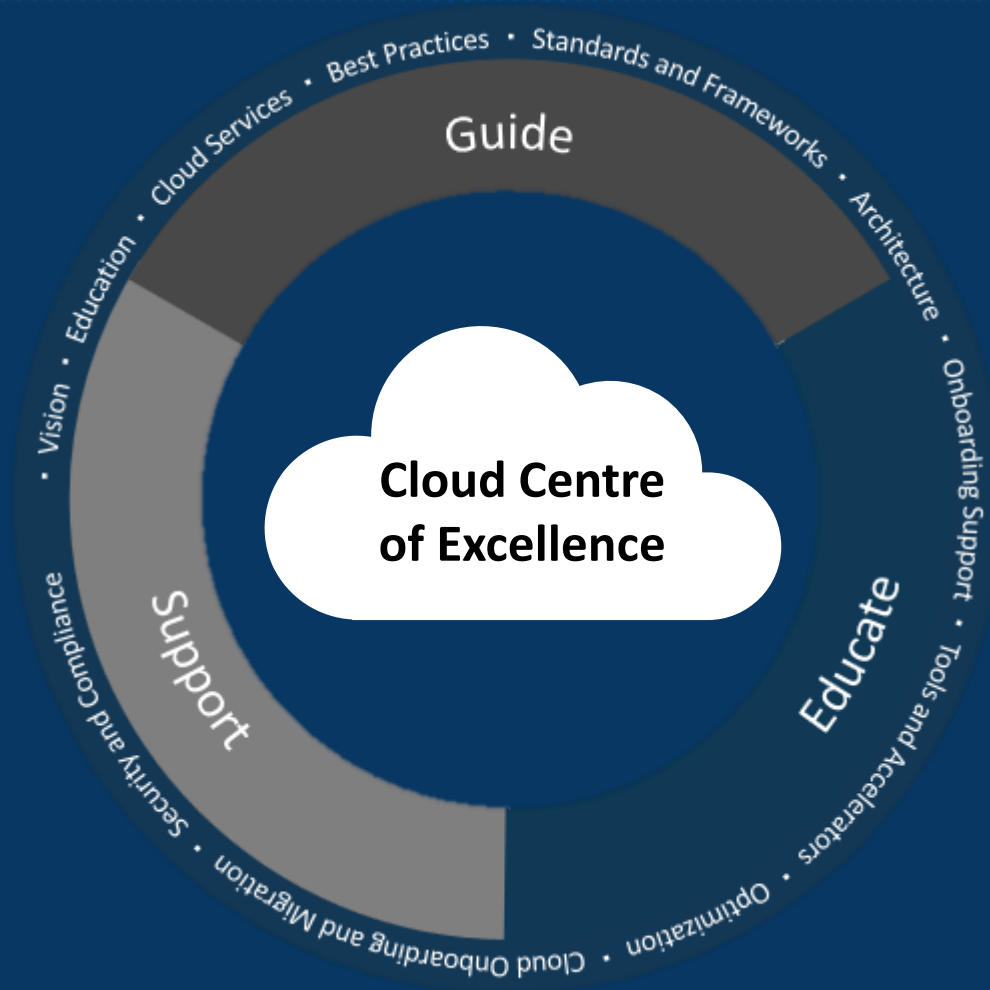
## Manual approvals process for cloud resources provisioning

- Create approval workflows in ITSM tools with clear definition of catalogue items

## CoE becomes a bottleneck for IT projects and delivery

- Clear definition of CoE roles and responsibilities; also definition of project delivery lifecycle and its stakeholders

# Cloud Centre of Excellence



## VISION

- Cloud Center of Excellence creates a central unit that coordinates and drives cloud adoption efforts throughout the enterprise.

## MISSION

- The Cloud CoE establishes a central group that leads the vision of cloud, defines the cloud services portfolio, provides guidance and education to the business on cloud initiatives, and supports its customers through their journey to the cloud.

# The CoE Vision

Partners key cloud stakeholders, influencers, and cloud expertise in one virtual unit

Guides and governs Cloud services (technical and process squads, tools & services, and cloud-native services); Enables faster adoption

Serves as the Cloud Governance construct

Integrates with existing architecture, strategy and governance bodies

Supports organization on cloud topics, innovation, and issues

Informs Cloud Strategy activities, tactical planning, product guidance

Helps to infuse Cloud related knowledge and training into the organization

## Cloud Centre of Excellence

Single stop shop for cloud governance

People/skills development and fulfillment

Operational excellence

User education/training

Agility

Standardisation

## Key Benefits



# Scope

## Functional Requirements

Establish a Cloud Centre of Excellence Governance for the customer

Creation of strategy (short and long term) for cloud adoption

Establish service catalogue for demand management

Establish foundation architecture for cloud adoption

Enablement of advanced multi-cloud capabilities

Establish integration with enterprise IT functions

Create cloud operational framework

Establish cloud cost usage and transparency

Establish and evolve DevOps and automation practices

Compliance with customer's IT security guidelines

Set up cloud competency center and training programs

Setup cloud maturity assessment framework for continuous improvements

## Non-functional Requirements

Availability Management

Performance Management

Unified Cloud Monitoring

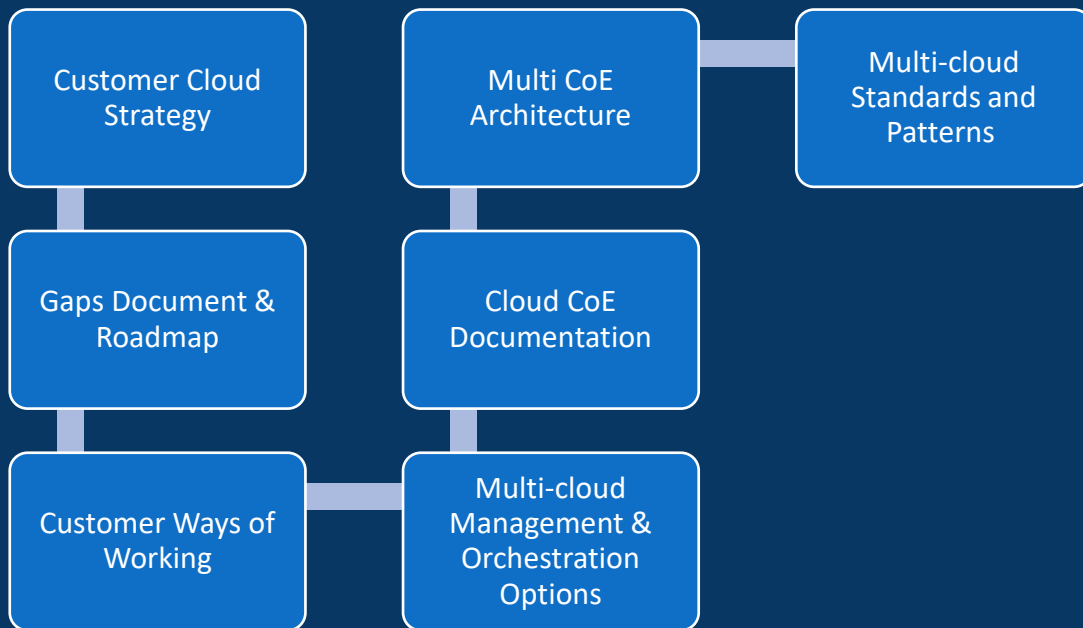
Cloud Security Management

Business Continuity & Disaster Recovery

Migration to Multi-cloud

# Activities

## DELIVERABLES



## ROADMAP

### Assessment & Analysis

- AS-IS Cloud Architecture
- AS-IS Cloud Landscape
- Risks & Issues
- Final Cloud CoE Setup Plan

### CoE Foundation Setup

- Cloud Principles
- Reference Architecture
- Standards & Patterns
- Automation Templates
- Operational Policies

### CoE PaaS & Enhancement

- Self-Service Enablement
- Reference Architectures
- Standards & Patterns
- Security Reporting
- Automation Templates

### CoE Advanced Setup

- Self-Service Enablement
- Reference Architectures
- Standards & Patterns
- Security Reporting
- Automation Templates